



COMMERCIAL PRICE LIST

For questions concerning pricing, contact

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Business Category:
Service Disabled Veteran Owned Small Business





Overview

Founded in 2012 by retired Air Force Chief Master Sergeant Kevin Perkins. Beek Consulting, LTD is a Professional Services and Management Consulting Firm located in Columbus, OH. Our foundation is based on Financial Improvement and Audit Readiness (FIAR). We provide tailored solutions to improve your organization and focus on making our clients more successful. Whether it's a segment or the entire audit readiness cycle, we'll deliver an agile and responsive team by providing measurable results and quality service to our clients. We understand the challenges that clients face in trying to achieve a successful financial statement audit in today's environment. With personnel in several locations, our people bring a wealth of experience in financial management, implementation, testing and program management support. Beek Consulting, LTD is CVE-verified Service Disabled Veteran Owned Small Business (SDVOSB) and is a State of Ohio certified Veteran Business Enterprise.





Commercial Price List

All prices submitted are fully burdened rates inclusive of all costs factors.

Labor Category	Hourly Rate
Senior Project Director	\$205.10
Director	\$178.40
Project Manager	\$147.10
Senior Consultant	\$150.46
Consultant	\$126.48
Senior EDP Manager	\$142.67
Senior Technical Subject Matter Specialist	\$145.20
Technical Lead	\$135.22
Technical Analyst	\$116.32
Staff Accountant/Support	\$64.45



Labor Category Descriptions

Senior Project Director

Functional responsibilities: Acts as a proactive interface between the client and project staff to ensure the planning, execution, monitoring, and control of project related tasks and activities. Can supervise project staff. Has demonstrated capability in managing multi-task contracts and/or subcontracts of varied types and complexity, and ensures the quality of work products and services delivered meet client requirements. Progressive experience in leading financial management services and related projects. Experience completing OMB A-123 deliverables, to include process narratives, internal control testing, identifying deficiencies, and development of corrective action plans for DoD, federal agencies, and commercial organizations.

Minimum years of experience: Twelve (12) years of general financial management and accounting experience. Four (4) years of this experience shall consist of experience in OMB A-123 deliverables for Federal government agencies at the management level.

Minimum educational/degree requirements: Master's degree in accounting or business management related field from an accredited institution.

Recommended training and/or certifications: Professional certification recommended (e.g. CISA, CIA, CDFM, CGFM)

Director

Functional responsibilities: Acts as a proactive interface between the client and project staff to ensure the planning, execution, monitoring, and control of project related tasks and activities. Can supervise project staff. Has demonstrated capability in managing multi-task contracts and/or subcontracts of varied types and complexity, and ensures the quality of work products and services delivered meet client requirements. Progressive experience in leading financial management services and related projects. Experience completing OMB A-123 deliverables, to include process narratives, internal control testing, identifying deficiencies, and development of corrective action plans for DoD, federal agencies, and commercial organizations.

Minimum years of experience: Twelve (12) years of general financial management and accounting experience. Four (4) years of this experience shall consist of experience in OMB A-123 deliverables for Federal government agencies at the management level.

Minimum educational/degree requirements: Master's degree in accounting or business management related field from an accredited institution.

Recommended training and/or certifications: Professional certification recommended (e.g. CISA, CIA, CDFM, CGFM).

Project Manager

Functional responsibilities: Plans, directs, and coordinates all phases of government programs and provides expert advice, assistance, and guidance in support of Task Order deliverables. The phases include planning, analysis, design, building, and implementation of new systems/projects throughout the life cycle. Experience throughout the entire OMB A-123 Deliverables process. Has the ability to direct projects through the creation of a project plan and related milestones. Provides



Quality Assurance through reviews various documents that may include: Project Plan; Requirements Analysis; and Implementation Plan. Prepares, participates, and at times, conducts meetings, briefings, presentations, and walkthroughs, as requested and required by individual task orders.

Minimum years of experience: Eight (8) years of general financial management and accounting experience. Four (4) years of this experience shall consist of providing expert advice, assistance, and guidance in support of Government programs and related Task Order deliverables.

Minimum educational/degree requirements: Bachelor's degree in accounting or business management related field from an accredited institution.

Recommended training and/or certifications: PMP or similar Professional certification recommended. (e.g. CPA, CISA, CIA, CDFM, CGFM).

Senior Consultant

Functional responsibilities: Responsible for daily management of the engagement to include audit findings with client/auditee personnel, drafting process narratives, conducting internal control testing, developing deficiencies, and corrective action plans. Provide periodic formal and informal status briefings to clients and directors, preparing status reports, and providing technical assistance on complex accounting and/or auditing issues. On non-financial audit assignments, the Senior Consultant is similarly responsible for staff supervision, overall planning, and client contacts, assisted as necessary by subject matter experts.

Minimum years of experience: Ten (10) years of general financial management and accounting experience.

Minimum educational/degree requirements: Master's degree in accounting or business management related field from an accredited institution.

Recommended training and/or certifications: Professional certification recommended (e.g. CISA, CIA, CDFM, CGFM)

Consultant

Functional responsibilities: Makes recommendations and advises on organization-wide process/system improvements. Performs analysis and studies, testing, and acceptance phases. Prepares reports, gives presentations to upper management, and formulates management policies relating to enterprise-wide business processes and their re-engineering. Provides technical direction to staff as needed. Provides accounting or financial experience, including supervising and directing efforts of staff. Financial statement audit experience or preparation of assertion packages is preferred.

Minimum years of experience: Four (4) years of general financial management and accounting experience.

Minimum educational/degree requirements: Bachelor's degree in accounting or business management related field from an accredited institution.

Recommended training and/or certifications: None



Senior EDP Manager

Functional responsibilities: Defines and analyzes problems, and develops plans and requirements in the subject matter area for moderately complex systems. Develops system and program specifications. Designs solutions based on business need and technical considerations. Researches and resolves application production problems. Conducts complex documentation and user needs analysis. Studies customer environments by analyzing job tasks, organizational structure and user requirements to propose system-wide solutions. Interviews functional and technical personnel, interprets reports, specifications and drawings to increase understanding of processes and requirements.

Performs analysis and studies, testing, and acceptance phases (SSAE No 18) and has other accounting experience performing systems evaluations and related test work. Coordinates and may manage the preparation of analysis, evaluations, and recommendations for the proper implementation of programs and systems specifications. Provides technical and specialized guidance concerning solutions to complex business and information processing problems.

Minimum years of experience: Possess at least 10 years of experience in defining accounting system requirements and priorities with customers while ensuring daily project requirements are met.

Minimum educational/degree requirements: Master's degree in accounting or information systems management related field from an accredited institution.

Recommended training and/or certifications: CISA or similar professional certification

Senior Technical Subject Matter Specialist

Functional responsibilities: Experience acting in a managerial capacity to consult with management on strategic analysis information systems development and integration. Proficient in database planning, design and maintenance, systems analysis and design, programming, conversion and implementation support, network services project management, data/records management, subscriptions/publications (electronic media), and other services. Assist in the facilitation of system process improvement efforts. Responsible for directing efforts in data collection, modeling, analysis, and documentation, as required.

Maintain high degree of competency in required technical skills appropriate to specific project environment.

Minimum years of experience: Ten (10) years of related financial management and accounting experience performing systems evaluations and related test work. Four (4) years of this experience shall consist of experience in OMB A-123 deliverables for Federal government agencies at the management level.

Minimum educational/degree requirements: Bachelor's degree in information systems, accounting or business management related field from an accredited institution.

Recommended training and/or certifications: Professional certification recommended (e.g. CISA, CIA, CDFM, CGFM).



Technical Lead

Functional responsibilities: Provides highly technical and specialized guidance concerning solutions to complex business and information processing problem. Performs analysis and studies, testing, and acceptance phases; prepares reports and gives presentations to upper management and formulates management policies relating to enterprise-wide business processes. Responsible for functional and technical accounting and auditing, including the performance of financial statement audits in DoD, federal agencies, and/or commercial organizations.

Minimum years of experience: Eight (8) years of general financial management and accounting experience. Four (4) years of this experience shall consist of experience in OMB A-123 deliverables for Federal government agencies at the management level.

Minimum educational/degree requirements: Master's degree in accounting or business management related field from an accredited institution.

Recommended training and/or certifications: CPA or similar Professional certification recommended (e.g. CISA, CIA, CDFM, CGFM).

Technical Analyst

Functional responsibilities: Provides highly technical and specialized guidance concerning solutions to complex business and information processing problem. Performs analysis and studies, testing, and acceptance phases; prepares reports and gives presentations to management and formulates policies relating to enterprise-wide business processes. Responsible for functional and technical accounting and auditing, including the review of financial statement audits in DoD, Federal agencies, and/or commercial organizations.

Minimum years of experience: Four (4) years of general financial management and accounting experience.

Minimum educational/degree requirements: Bachelor's degree in accounting or business management related field from an accredited institution.

Recommended training and/or certifications: None

Staff Accountant/Support

Functional responsibilities: Responsibility encompasses vouching transactions, verifying, recalculating account balances, and account reconciliations. Can also provide administrative support for project personnel. Under general direction, responsible for providing analytical and specialized administrative support functions. Coordinates special projects by analyzing project, determining approach, compiling/analyzing data and preparing report/recommendation using PC skills, knowledge of administrative systems, and understanding of policies and procedures. Determines applicable financial procedures, methods and work priorities. Plans and coordinates meetings, conferences, and employee functions.

Minimum years of experience: Two (2) years of general financial management and accounting experience.

Minimum educational/degree requirements: Associate's degree in accounting or business management related field from an accredited institution.



Recommended training and/or certifications: None

Education/Experience Substitution Policy Outlined Below:

Degree	Degree & Experience Substitution
Associates	Four (4) years of experience
Bachelors	Associates plus four (4) years of experience
Masters	Bachelor's degree plus six (6) years of experience

